

NAME \_\_\_\_\_

ID NUMBER \_\_\_\_\_

## UNIVERSITY REQUIREMENTS

### REVIEW COURSES

[GRADE] [CREDITS]

Not required of all students. Not counted as degree credits toward graduation.

|                 |      |                 |      |
|-----------------|------|-----------------|------|
| CCDE 105N _____ | 4 cr | CCDE 110N _____ | 4 cr |
| CCDM 103N _____ | 4 cr | CCDM 114N _____ | 4 cr |

### COMMON CORE REQUIREMENTS

See undergraduate catalog for specific course options for each category.

#### Area I: Communications (10 credits)

Complete one course from each area. Business students will complete ENGL 203G as part of college requirements.

|                            |       |      |
|----------------------------|-------|------|
| Level 1: _____             | _____ | 4 cr |
| Level 2: <u>*ENGL 203G</u> | _____ | 3 cr |
| Oral Comm: _____           | _____ | 3 cr |

#### Area II: Mathematics (3 credits)

Business students will satisfy this requirement by completing the mathematics requirements for the college.

|                                       |       |      |
|---------------------------------------|-------|------|
| <u>*MATH 121G or 142G or AST 251G</u> | _____ | 3 cr |
|---------------------------------------|-------|------|

#### Area III: Laboratory Sciences (8 credits)

Complete two courses with labs from approved New Mexico General Education Common Core List.

|       |       |      |
|-------|-------|------|
| _____ | _____ | 4 cr |
| _____ | _____ | 4 cr |

#### Area IV: Social and Behavioral Sciences (6 credits)

Business students will complete ECON 251G & 252G as part of college requirements.

|                   |       |      |
|-------------------|-------|------|
| <u>*ECON 251G</u> | _____ | 3 cr |
| <u>*ECON 252G</u> | _____ | 3 cr |

#### Area V: Humanities and Fine Arts (6 credits)

|       |       |      |
|-------|-------|------|
| _____ | _____ | 3 cr |
| _____ | _____ | 3 cr |

#### Areas IV & V: Social/Behavioral Sciences & Humanities/Fine Arts (3 credits)

Select one additional course from among Areas IV and V. PSY201G is strongly recommended.

|       |       |      |
|-------|-------|------|
| _____ | _____ | 3 cr |
|-------|-------|------|

### VIEWING A WIDER WORLD

Two courses designated as VWW (marked V in the schedule of classes) from two different colleges. Cannot be in the department of the student's major or cross-listed with the department of the student's major. See current undergraduate catalog for further details, alternatives for satisfying this requirement, and a comprehensive listing of approved courses.

|           |       |      |
|-----------|-------|------|
| _____ ( ) | _____ | 3 cr |
| _____ ( ) | _____ | 3 cr |

### NOTES

## BUSINESS COLLEGE REQUIREMENTS

### FOUNDATION REQUIREMENTS (22 credits)

[GRADE] [CREDITS]

|   |       |      |
|---|-------|------|
| <u>*ENGL 111G or *111GH or *SPCD 111G</u> | _____ | 4 cr |
| <u>*ENGL 203G</u>                         | _____ | 3 cr |
| <u>COMM 265G or 253G or AXED 201G</u>     | _____ | 3 cr |
| <u>*MATH 120</u>                          | _____ | 3 cr |
| <u>*MATH 121G</u>                         | _____ | 3 cr |
| <u>*MATH 142G</u>                         | _____ | 3 cr |
| <u>*AST/STAT 251G or *AST 311</u>         | _____ | 3 cr |

### COURSES IN THE COLLEGE OF BUSINESS

#### Lower Division Core Courses (18 credits)

|             |       |      |
|-------------|-------|------|
| ACCT 221    | _____ | 3 cr |
| *ACCT 222   | _____ | 3 cr |
| BCIS/CS 110 | _____ | 3 cr |
| BUSA 111    | _____ | 3 cr |
| *ECON 251G  | _____ | 3 cr |
| *ECON 252G  | _____ | 3 cr |

#### Upper Division Core Courses (27 credits)

|                                  |       |      |
|----------------------------------|-------|------|
| *BCIS 338                        | _____ | 3 cr |
| BLAW 316                         | _____ | 3 cr |
| *FIN 341                         | _____ | 3 cr |
| MGT 309                          | _____ | 3 cr |
| MKTG 303                         | _____ | 3 cr |
| *MGT 344 or MGT 470 or *BCIS 485 | _____ | 3 cr |
| *MGT 449                         | _____ | 3 cr |

(Capstone course to be completed in final semester)

|   |       |      |
|---|-------|------|
| Upper division elective in ECON (or A ST 456) | _____ | 3 cr |
| Upper division elective in Business           | _____ | 3 cr |

## MAJOR REQUIREMENTS

|           |       |      |
|-----------|-------|------|
| *MKTG 310 | _____ | 3 cr |
| *MKTG 489 | _____ | 3 cr |

#### Upper division electives in MKTG

|            |       |      |
|------------|-------|------|
| MKTG _____ | _____ | 3 cr |
| MKTG _____ | _____ | 3 cr |
| MKTG _____ | _____ | 3 cr |
| MKTG _____ | _____ | 3 cr |
| MKTG _____ | _____ | 3 cr |
| MKTG _____ | _____ | 3 cr |

### ELECTIVES

Students must complete additional credits to bring total degree credits to a minimum of 128 and upper division credits to 48.

|  |   |   |   |  |
|--|---|---|---|--|
| <b>LOWER DIVISION BLOCK</b>                                  | <b>FRESHMAN 1 (FALL)</b>  |   | <b>FRESHMAN 2 (SPRING)</b>  |  |
|  | *MATH 120<br>3 CREDITS  |   | *MATH 121G<br>3 CREDITS   |  |
|  | BCIS/CS 110<br>3 CREDITS  |   | BUSA 111<br>3 CREDITS   |  |
|  | <u>Area I A: Communications</u><br>*ENGL 111G or *111GH or<br>*SPCD 111G<br>4 CREDITS |   | <u>Area I C: Communications</u><br>COMM 265G or 253G or<br>AXED 201G<br>3 CREDITS |  |
|  | <u>Area V: Humanities/Fine Arts</u><br>See catalog for options.<br>3 CREDITS          |   | <u>Area III: Laboratory Sciences</u><br>See catalog for options.<br>4 CREDITS     |  |
|  | General Elective<br>3 CREDITS   |   | <u>Area V: Humanities/Fine Arts</u><br>See catalog for options.<br>3 CREDITS      |  |
|  | <b>TOTAL CREDITS = 16</b>   |   | <b>TOTAL CREDITS = 16</b>   |  |
|  | <b>SOPHOMORE 1 (FALL)</b>   |   | <b>SOPHOMORE 2 (SPRING)</b>   |  |
|  | *MATH 142G<br>3 CREDITS   |   | *AST/STAT 251G or AST 311<br>3 CREDITS  |  |
|  | <u>Area IV: Social/Behavioral Sciences</u><br>*ECON 251G<br>3 CREDITS                 |   | <u>Area IV: Social/Behavioral Sciences</u><br>*ECON 252G<br>3 CREDITS             |  |
| ACCT 221<br>3 CREDITS  |   | *ACCT 222<br>3 CREDITS  |   |  |
| <u>Area I B: Communications</u><br>*ENGL 203G<br>3 CREDITS   |   | <u>Area III: Laboratory Sciences</u><br>See catalog for options.<br>4 CREDITS |   |  |
| PSY 201G<br>(Or other Area IV or Area V class.)<br>3 CREDITS |   | General Elective<br>3 CREDITS   |   |  |
| <b>TOTAL CREDITS = 15</b>                                    |   | <b>TOTAL CREDITS = 16</b>   |   |  |

**DETAIL NOTES**

Courses in "BOLD" require a grade of "C" or better for this major.  
\* - *Prerequisites:* Courses prefixed by \* indicate prerequisites are required. Students are responsible for checking and fulfilling course prerequisites listed in the undergraduate catalog.  
AST 311 will not satisfy requirements calling for an upper division Business or AST course.

**ASSOCIATE OF PRE-BUSINESS**

By completing the lower division requirements for a Bachelor of Business Administration degree or Bachelor of Accountancy degree, you may satisfy the requirements for an Associate's degree in Pre-Business (PBA). Additional PBA degree requirements are a minimum of 66 earned credits hours; cumulative GPA of 2.0 and the last 15 credits must be earned at NMSU. You may apply for the degree once you have completed the required courses.

**SEASONAL COURSES IN YOUR MAJOR**

Please note that MKTG 310 and MKTG 489 are not offered (either online or face-to-face) during summer sessions.

**OTHER NOTES**

By completing the lower division requirements for this degree, you may satisfy the requirements for an Associate of Pre-Business. See notes on this page.

Lower-division requirements must be completed before the student is permitted to take upper-division courses (numbered 300 or above) offered by the College of Business.

|  |  |  |  |  |
|--|--|--|--|--|
| <b>UPPER DIVISION BLOCK</b>                                | <b>JUNIOR 1 (FALL)</b>                       |  | <b>JUNIOR 2 (SPRING)</b>                     |  |
|  | Upper division elective in MKTG<br>3 CREDITS |  | *MKTG 310<br>3 CREDITS                       |  |
|  | Upper division elective in MKTG<br>3 CREDITS |  | Upper division elective in MKTG<br>3 CREDITS |  |
|  | *BCIS 338<br>3 CREDITS                       |  | BLAW 316<br>3 CREDITS                        |  |
|  | MKTG 303<br>3 CREDITS                        |  | *FIN 341<br>3 CREDITS                        |  |
|  | MGT 309<br>3 CREDITS                         |  | Viewing a Wider World<br>3 CREDITS           |  |
|  | General Elective<br>2 CREDITS                |  | General Elective<br>3 CREDITS                |  |
|  | <b>TOTAL CREDITS = 17</b>                    |  | <b>TOTAL CREDITS = 18</b>                    |  |
|  | <b>SENIOR 1 (FALL)</b>                       |  | <b>SENIOR 2 (SPRING)</b>                     |  |
|  | *MKTG 489<br>3 CREDITS                       |  | Upper division elective in MKTG<br>3 CREDITS |  |
| Upper division elective in MKTG<br>3 CREDITS               |  | Upper division elective in MKTG<br>3 CREDITS     |  |  |
| *MGT 344 or MGT 470 or *BCIS 485<br>3 CREDITS              |  | *MGT 449<br>3 CREDITS                            |  |  |
| Upper division elective in ECON<br>or AST 456<br>3 CREDITS |  | Upper division elective in Business<br>3 CREDITS |  |  |
| Viewing a Wider World<br>3 CREDITS                         |  | General Elective<br>3 CREDITS                    |  |  |
| <b>TOTAL CREDITS = 15</b>                                  |  | <b>TOTAL CREDITS = 15</b>                        |  |  |

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This document is a planning tool and is not a contract between the student and the university. This document has been designed to assist you with planning courses to complete degree requirements. Every effort has been made to insure its accuracy; however, final confirmation of degree requirements is subject to department, college and university approval. If you have questions about your degree requirements, please contact your academic advisor.