### University Requirements

<table>
<thead>
<tr>
<th>REVIEW COURSES</th>
<th>[GRADE]</th>
<th>[CREDITS]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not required of all students. Not counted as degree credits toward graduation.</td>
<td></td>
<td></td>
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<tr>
<td>CCDE 105N</td>
<td>4 cr</td>
<td></td>
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<tr>
<td>CCDE 110N</td>
<td>4 cr</td>
<td></td>
</tr>
<tr>
<td>CCDM 103N</td>
<td>4 cr</td>
<td></td>
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<tr>
<td>CCDM 114N</td>
<td>4 cr</td>
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</tbody>
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| COMMON CORE REQUIREMENTS       |         |           |
| See undergraduate catalog for specific course options for each category. |         |           |

**Area I: Communications (10 credits)**
- Complete one course from each area. Business students will complete ENGL 203G as part of college requirements.
  - Level 1: ENGL 203G
  - Level 2: *ENGL 203G
  - Oral Comm: CCDE 105N or CDE 105N

**Area II: Mathematics (3 credits)**
- Business students will satisfy this requirement by completing the mathematics requirements for the college.
  - *MATH 121G or 122G or AST 251G

**Area III: Laboratory Sciences (8 credits)**
- Complete two courses with labs from approved New Mexico General Education Common Core List.
  - **__**
  - **__**

**Area IV: Social and Behavioral Sciences (6 credits)**
- Business students will complete ECON 251G & 252G as part of college requirements.
  - *ECON 251G
  - *ECON 252G

**Area V: Humanities and Fine Arts (6 credits)**
  - **__**
  - **__**

**Areas IV & V: Social/Behavioral Sciences & Humanities/Fine Arts (3 credits)**
- Select one additional course from among Areas IV and V.
  - *PSY 201G is strongly recommended.
  - **__**

### Business College Requirements

<table>
<thead>
<tr>
<th>FOUNDATION REQUIREMENTS (22 credits)</th>
<th>[GRADE]</th>
<th>[CREDITS]</th>
</tr>
</thead>
<tbody>
<tr>
<td>*ENGL 111G or *111GH or *SPCD 111G</td>
<td>______</td>
<td>4 cr</td>
</tr>
<tr>
<td>*ENGL 203G</td>
<td>______</td>
<td>3 cr</td>
</tr>
<tr>
<td>*ECON 251G</td>
<td>______</td>
<td>3 cr</td>
</tr>
<tr>
<td>*MATH 120</td>
<td>______</td>
<td>3 cr</td>
</tr>
<tr>
<td>*MATH 121G</td>
<td>______</td>
<td>3 cr</td>
</tr>
<tr>
<td>*MATH 142G</td>
<td>______</td>
<td>3 cr</td>
</tr>
<tr>
<td>*AST/STAT 251G or *AST 311</td>
<td>______</td>
<td>3 cr</td>
</tr>
</tbody>
</table>

### Courses in the College of Business

#### Lower Division Core Courses (18 credits)
- ACCT 221
- *ACCT 222
- BCIS/CS 110
- BUSA 111
- *ECON 251G
- *ECON 252G

#### Upper Division Core Courses (27 credits)
- *BCIS 338
- BLAW 316
- *FIN 341
- MGT 309
- MKTG 303
- *MGT 344 or MGT 470 or *BCIS 485
- *MKTG 449
  - (Capstone course to be completed in final semester)
- Upper division elective in ECON (or A ST 456)
- Upper division elective in Business

### Hort/HRTM Requirements

| HORT/AGRO 377/A                     | ______  | 4 cr      |
|                                    |         |           |
| HRTM 420                           | ______  | 3 cr      |
| (Or HRTM 450 with topic “Food Service Management”) |         |           |

### Major Requirements

| *MKTG 180/A                      | ______  | 3 cr      |
| *MKTG 181/SP                    | ______  | 3 cr      |
| *MKTG 280/FA                    | ______  | 3 cr      |
| *MKTG 281/SP                    | ______  | 1.5cr     |
| *MKTG 310                       | ______  | 3 cr      |
| MKTG 313                        | ______  | 3 cr      |
| *MKTG 380/FA                    | ______  | 1.5cr     |
| *MKTG 381/SP                    | ______  | 1.5cr     |
| *MKTG 480/FA                    | ______  | 1.5cr     |
| *MKTG 481                        | ______  | 3 cr      |
| Upper division electives in MKTG | ______  |           |
| MKTG                             | ______  | 3 cr      |
| MKTG                             | ______  | 3 cr      |
| MKTG                             | ______  | 3 cr      |

### Electives

Students must complete additional credits to bring total degree credits to a minimum of 128 and upper division credits to 48.
### Freshman 1 (Fall) | Freshman 2 (Spring)
--- | ---
*MATH 120 | *MATH 121G
BCIS/CS 110 | BUSA 111
Area I A: Communications
*ENGL 111G or *ENGL 111G or *SPCD 111G | Area I C: Communications
COMM 265G or 253G or AXED 201G
Area II: Humanities/Fine Arts
See other side for options. | Area III: Laboratory Sciences
See other side for options.
*MKTG 180 | *MKTG 181

**Total Credits = 16** | **Total Credits = 16**

### Sophomore 1 (Fall) | Sophomore 2 (Spring)
--- | ---
*MATH 142G | *AST/STAT 251G or AST 311
Area I V: Social/Behavioral Sciences
*ECON 251G | *ECON 252G
ACCT 221 | *ACCT 222
Area III: Laboratory Sciences
*ENGL 203G | See catalog for options.
PSY 201G | Area V: Humanities/Fine Arts
(Or other Area IV or Area V class.) | See other side for options.
*MKTG 280 | *MKTG 281

**Total Credits = 18** | **Total Credits = 17.5**

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**Lower Division Block**

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**Junior 1 (Fall) | Junior 2 (Spring)**
--- | ---
*MKTG 380 | *MKTG 381
Upper division elective in MKTG | MKTG 310
HORT 377 | MKTG 313
*BCIS 338 | BLAW 316
MKTG 303 | *FIN 341
MGT 309 |  

**Total Credits = 17.5** | **Total Credits = 13.5**

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**Senior 1 (Fall) | Senior 2 (Spring)**
--- | ---
*MKG 480 | *MKTG 481
HRTM 420 (Or HRTM 450 with topic: "Food Service Management") | Upper division elective in MKTG
Upper division elective in MKTG | *MGT 449
*MGT 344 or MGT 470 or *BCIS 485 | Upper division elective in Business
Upper division elective in ECON or AST 456 | Viewing a Wider World
Viewing a Wider World |  

**Total Credits = 16.5** | **Total Credits = 15**

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**Detail Notes**

Students must apply separately to the PGA® Golf Management Program for acceptance. Acceptance is limited to the fall of every year. Courses in **bold** require a grade of "C" or better for this major.

**Prerequisites:** Courses prefixed by * indicate prerequisites are required. Students are responsible for checking and fulfilling course prerequisites listed in the undergraduate catalog.

AST 311 will not satisfy requirements calling for an upper division Business or AST course.

### Associate of Pre-Business

By completing the lower division requirements for a Bachelor of Business Administration degree or Bachelor of Accountancy degree, you may satisfy the requirements for an Associate's degree in Pre-Business (PBA). Additional PBA degree requirements are a minimum of 66 earned credits hours; cumulative GPA of 2.0 and the last 15 credits must be earned at NMSU. You may apply for the degree once you have completed the required courses.

### Seasonal Courses in Your Major

Most PGA Golf Management series courses are seasonal, offered only in either spring or fall semesters. Please note that MKTG 310 and MKTG 489 are not offered (either online or face-to-face) during summer sessions.

### Other Notes

Lower-division requirements must be completed before the student is permitted to take upper-division courses (numbered 300 or above) offered by the College of Business.

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This document is a planning tool and is not a contract between the student and the university. This document has been designed to assist you with planning courses to complete degree requirements. Every effort has been made to insure its accuracy; however, final confirmation of degree requirements is subject to department, college and university approval. If you have questions about your degree requirements, please contact your academic advisor.

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